

# NACO GROUND STORAGE TANK REHAB PROJECT

Adam Eddy, P.E.

Project Engineer

Florinda Gonzales

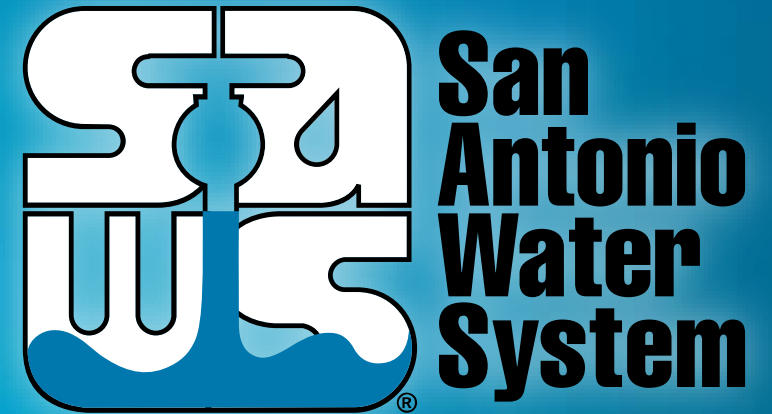
Interim Contract Administrator

Marisol V. Robles

SMWVP Program Manager

Kendall NeSmith, P.E.

Project Engineer of Record



Non-Mandatory Pre-Proposal Meeting  
September 25, 2020 at 11:00 AM

MAKING SAN ANTONIO  
**WATERFUL** 

# Oral Statements

Oral statements or discussion during the pre-proposal meeting will not be binding, nor will it change or affect the terms or conditions within the Plans and Specifications for this Project. Changes, if any, will be addressed only via an Addendum.



# Meeting Agenda

- Non-Mandatory Pre-Proposal
- Project Overview
- Contract Requirements
- RFCSP Evaluation Process
- Required Experience
- Evaluation Criteria
- SMWVB
- Proposal Packet Preparation
- Additional Reminders
- Communication Reminders
- Key Dates
- Project Location Map
- Requirements
- Current Tank Conditions
- Onsite Equipment



# Non-Mandatory Pre-Proposal Meeting

- Key project information:
  - 210 calendar days
  - Construction estimate is approximately \$1,600,000.00
  - Request for Competitive Sealed Proposal procured under Chapter 2269 of Texas Government Code

# Project Overview

- The rehabilitation and painting of a 7.5 MG ground storage tank for the Naco Ground Storage Tank Rehabilitation Project.
- The project includes, but is not limited to, the removal of existing 100% solids coating and repainting of the interior surfaces, surface preparation and application of finish coating of exterior surfaces, reinstallation of door sheet, other minor piping modifications, minor foundation improvements, tank ladder improvements, roof vent installation, electrical improvements, and other miscellaneous work.

# Contract Requirements

- Prevailing Wage Rate and Labor Standards – Section 2.10 of the General Conditions
  - Wage decisions located in the specifications
  - Certified payroll submitted on weekly basis
  - Contractors to utilize LCP Tracker
  - Site visits and interviews are random and unannounced (interviews are private & confidential)
  - Payroll records subject to review
  - All apprenticeship programs will need to be approved by Department of Labor prior to starting work
  - Prime contractor is responsible for sub-contractor payroll
  - Late payrolls may delay contractor payments

# Contract Requirements *(cont.)*

- Insurance –Section 5.7 of the General Conditions
  - General Liability, Pollution Liability, Installation Floater, Riggers Liability is required (see Supplemental Conditions)
  - Selected contractor must be compliant with all other contracts in order for SAWWS to award the contract.
  - Insurance certificate will be requested prior to Board award  
Insurance must be compliant prior to executing the contract.

# RFCSP Evaluation Process

- Selection Committee will score the proposals based on the evaluation criteria published in the Supplementary Instructions to Respondents to determine the Respondent who can provide the best value to SAWS
  - Technical scores
  - Price (lowest price receives the highest points)
  - SMWVB added to final scores
- Selection Committee makes recommendation
- Negotiation
- Board Award



# Required Experience (SIR-2)

- Respondents submitting a proposal for this RFCSP should clearly demonstrate, completely and sufficiently, that painting and rehabilitation of ground storage tanks is a primary business focus and service, and such services have been successfully provided for at least five (5) continuous years.



# Evaluation Criteria (SIR-3 to SIR-5)

## Team Qualifications and Experience - 20 pts

- Organizational Structure and Key Information of the Prime Contractor
  - Company information (structure, debarment history, # of employees, years of construction work, etc.)
  - Organizational Chart with Key Personnel and percentage of availability, clear description of roles and responsibilities (Prime and Key Subs)
    - Team history, or approach, if no prior experience to ensure successful completion of project
  - Availability of equipment and facilities
  - Financial statement within the last 12 months prepared by independent CPA
- Proposed Team Structure and Key Personnel Roles and Responsibilities

# Evaluation Criteria (SIR-3 to SIR-5)

## Team Qualifications and Experience - 20 pts (cont.)

- Qualifications and Experience of Key Personnel Proposed for Project
    - Resumes of Key Personnel on 8 ½ x 11” one per person, not to exceed 1 page as identified on the Org Chart
      - Professional experience, education, role, descriptions of capabilities, etc.
      - List of all other active projects team member assigned, percentage, date of completion of work
      - Similar completed projects with description matches Section B Summary of Work
- ✓ Key Personnel: PM, Project Superintendent, and Quality Control (QC) Manager
- ✓ Key Subcontractor roles: Electrical, Welding



# Evaluation Criteria (SIR-5 to SIR-7)

Quality, Reputation and Ability to Deliver Projects on Schedule and within Budget -25 pts

- Prime Contractor On-Time Completion on Similar Projects in the past 15 years
  - List and describe 5 completed projects of similar size, scope, and complexity within the last 15 years with references
  - 3 of the 5 projects listed must have been performed by the proposed Key Personnel
  - If SAWWS experience, 1 project of similar size, scope, and complexity should be included

# Evaluation Criteria (SIR-6 to SIR-7)

Quality, Reputation and Ability to Deliver Projects on Schedule and within Budget -25 pts (cont.)

- Prime Contractor list all current and recently completed large diameter water pipeline projects performed in the last five (5) years for all Utility Owners in the State of Texas.
  - Include project name, owner, corresponding key personnel proposed for this project, original contract completion date and actual date, original price and final price, total cost of Change Orders (CO) with reason for CO, and identify if completed on time and on budget and if not explanation why
    - If not complete, provide percentage of completion
    - And, if off track provide reason and schedule recovery plan

# Evaluation Criteria (SIR-6 to SIR-7)

Quality, Reputation and Ability to Deliver Projects on Schedule and within Budget - 25 pts (cont.)

- Key Subcontractor(s) Performance on Similar Projects in the past 5 years
  - List of 3 projects that Key Subcontractor’s PM and/or Superintendent participated in of similar size, scope, and complexity
  - If Prime will self-perform and has no Key Subcontractors, list 3 additional projects using the same project forms
    - Key Personnel must have participated in at least 2 of the 3 projects
  - Same key project information as for prime projects



# Evaluation Criteria (SIR-8 to SIR-9)

## Project Approach including Delivery Schedule (15 points)

- Project Approach
  - Narrative on completing the project, including key milestones, critical path items, phases and/or sequencing, permits, etc.
  - Describe approach for coordination with key stakeholders
  - Provide innovative ideas for cost savings (due to method or duration)
  - Quality Management Plan including subcontractor oversight, QA/QC, etc.
- Project Schedule, Procurement of Long-lead items, Unforeseen Conditions
  - Critical path method (CPM) schedule in Primavera or Microsoft project
    - Assume NTP of **December 14, 2020**
  - Include contractual milestones, limitations and completion
  - Procurement of long-lead items and critical path shop drawing submittals
  - List and describe prior instances of unforeseen conditions
  - Approach for mitigating and managing risk for unforeseen conditions on this project

# Evaluation Criteria (SIR-8 to SIR-9)

## Project Approach including Delivery Schedule - 15 pts (cont.)

- Availability of Key Personnel and Equipment
  - Specifically utilized for the project
  - Describe availability of equipment and facilities that will be specifically utilized for this Project.
  - Corresponding org chart list of available workforce for various disciplines required for this project including number of crews, number of personnel and skill classification



# Evaluation Criteria (SIR-8 to SIR-9)

## Project Approach including Delivery Schedule - 15 pts (cont.)

- Safety Information for Prime and Key Subcontractors
  - Provide records showing Total Recordable Incident Rate (TRIR) for each year for the past five (5) years
  - Provide records showing the company's Experience Modification Rate (EMR) for the past three (3) years
  - List any fatalities in the company's safety history

# Evaluation Criteria (SIR-10 and SIR-10-SIR-13)

## Price Proposal -30 pts

- Lowest total price will receive 30 points.
- Remaining proposals will receive points based on comparison to the lowest price proposal.

## SMWB -10 pts

# SMWB

## Eligibility, Scoring, and Special Considerations

From SIR-10 and SIR-11: Eligibility for being recognized as an SMWB and counting toward the 20% aspirational SMWB goal:

- Must be certified by the South Central Texas Regional Certification Agency
- Must be certified as a Small Business Enterprise (SBE),
- Must perform a commercially-useful function on the project
- Must have a local presence in the San Antonio Metropolitan Statistical Area

# SMW/B Scoring

<b>A. M/WBE Scoring Method: Up to 10 Points (By percentage). 20.00% M/WBE Goal:</b>
• MBE Participation Percentage between 1% and 4.99%: 1 Point
• MBE Participation Percentage between 5% and 9.99%: 2 Points
• MBE Participation Percentage between 10% and 14.99%: 4 Points
• MBE Participation Percentage between 15% and 16.99%: 5 Points
• MBE Participation Percentage between 17% and 19.99%: 8 Points
• MBE Participation Percentage meeting or exceeding 20.00%: 10 Points
<b>B. SBE (Non-M/WBE) Scoring Method (for participation of firms whose sole certification is "SBE"): Up to 5 Points (By percentage). 5% SBE Participation:</b>
• SBE Participation Percentage between 1% and 1.99%: 1 Point
• SBE Participation Percentage between 2% and 2.99%: 2 Points
• SBE Participation Percentage between 3% and 3.99%: 3 Points
• SBE Participation Percentage between 4% and 4.99%: 4 Points
• SBE Participation Percentage meeting or exceeding 5.00%: 5 Points



# Post Award: Subcontractor Payment & Utilization Reporting (S.P.U.R.) System

- 1. Subcontractor & Supplier Payment Tracking
- 2. Subcontractor and Supplier Additions or Substitutions
- 3. LCP Tracker
- 4. Must be Current and Accurate before Retainage is released

<https://saws.smwbe.com>



# SMWB Questions

Questions related to SMWB may be directed to SAWS' SMWB Program Manager until the proposals are due. Her contact information is as follows:

**Marisol V. Robles**

Contract Administration Department

San Antonio Water System

Email Address: [Marisol.Robles@saws.org](mailto:Marisol.Robles@saws.org)

Telephone No.: 210-233-3420

# Proposal Packet Preparation

- Thoroughly review Instructions to Respondent and Supplementary Instructions to Respondents (the sooner the better)
- Utilize Proposal Response Checklist
  - 1 original, 1 USB/thumb drive matching original and 5 copies
    - Information for the Original differs from copies
- Three (3) envelope/boxes
  - Price Proposal with bid bond
  - Original proposal with USB including all required documents and financial statement
  - 5 copies

# Proposal Packet Preparation *(cont.)*

- Ensure contact information for all references is valid, if SAWWS is not able to contact references for any of the projects, points may be deducted or proposal deemed non-responsive
- Use Word version of Evaluation Criteria forms to respond
- Ensure required documents are submitted and signed, (i.e. Respondent Questionnaire, CIQ, etc.)
- Entire proposal clearly demonstrates Required Experience



# Additional Reminders

- Register with Vendor Registration Program on the SAWS website at [www.saws.org](http://www.saws.org) to ensure access to the latest information.
- To receive updates on specific projects, registered vendors should subscribe to the project by selecting the project, and clicking 'Subscribe' under the Notify Me box.



## Notify Me

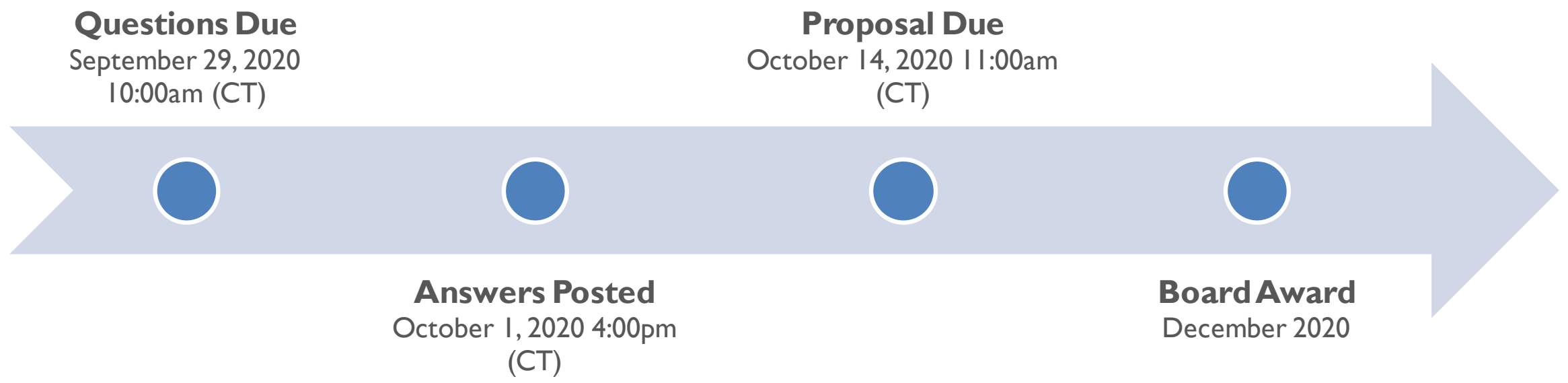
Receive updates sent  
straight to your inbox.

Subscribe

# Communication Reminders

- There shall not be any communication with the following during the Proposal period:
  - ✓ Design Engineer
  - ✓ Geotechnical and Environmental Engineers
  - ✓ SAWS Project Manager or Project Engineer
  - ✓ Any other SAWS staff
  - ✓ City Council member or staff
  - ✓ SAWS Board of Trustees
- This includes phone calls, emails, letters, or any direct or indirect discussion of the Proposal

# Key Dates



# Submission Due Date

- Proposals due no later than **11:00 AM CDT on October 14, 2020**
- Follow specific delivery instructions:
  - FTP requests no later than 10:00 AM CDT on October 13, 2020
  - Deliver or mail to 2800 U.S. Highway 281 North, Suite 171, Customer Service Building, Counter Services (across from the guard station)
    - Make arrangements if mailing a response to this RFCSP
- Late responses will not be accepted and will be returned unopened

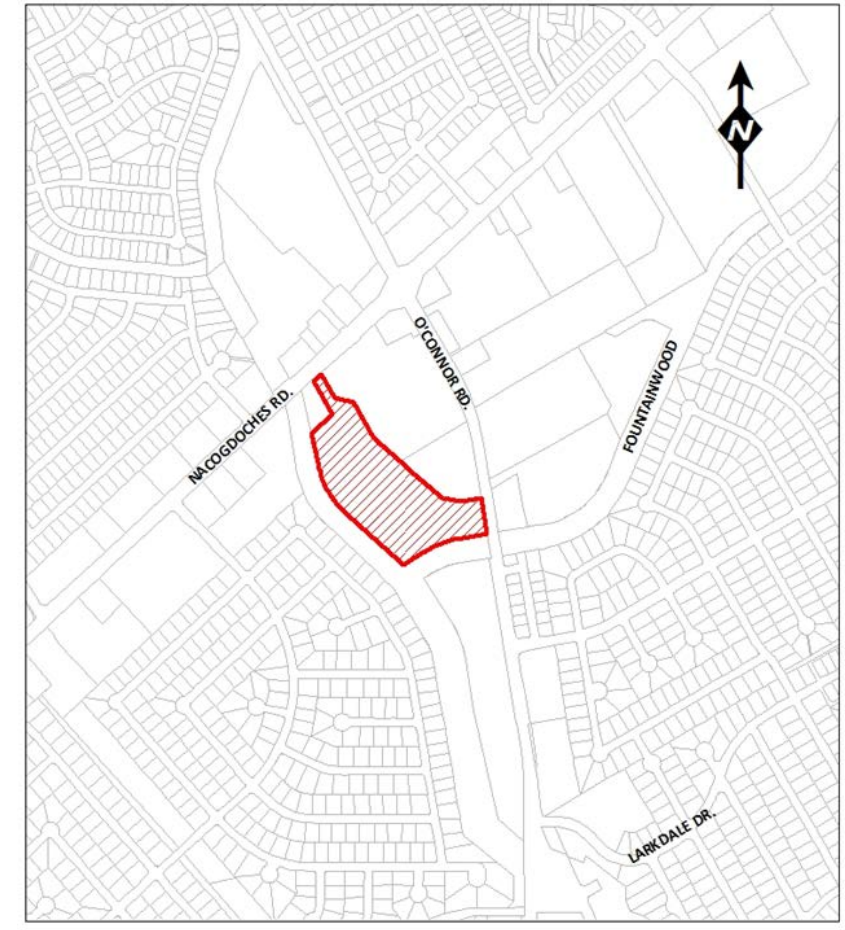
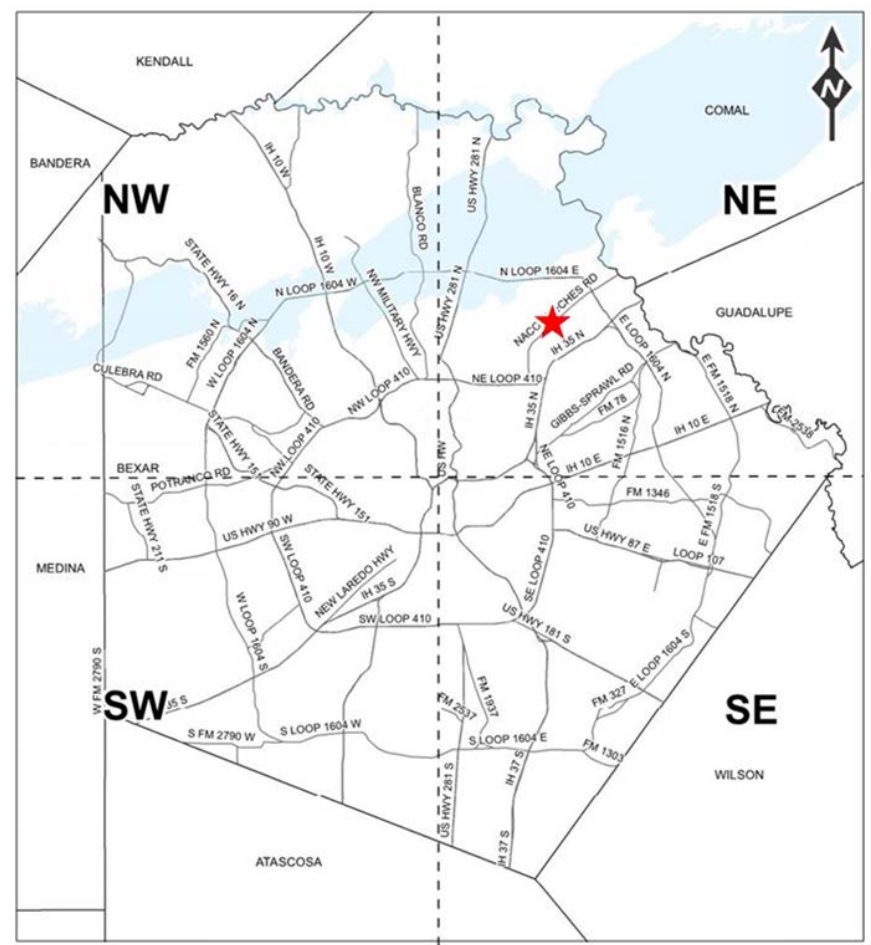
# Questions

- Should be submitted no later than September 29, 2020 at 10:00 AM (CDT)
- Must be submitted in writing:

**Florinda Gonzales**  
**Interim Contract Administrator**  
Contract Administration Department  
San Antonio Water System  
Florinda.Gonzales@saws.org  
Fax: (210) 233-3914



# Project Location Map



## Naco Ground Storage Tank Rehab



# Contract Requirements

- Complete Interior 100% Solids Coating Removal (Roof, Shell, Columns, Rafters)
- Install 100% Solids Interior Coating for Entire Interior
- Re-Install Door Sheet
- Complete Finish Coat on Exterior (Surface Preparation Required)
- Cathodic Protection Installation
- Electrical Equipment Installation
- Site Restoration



# Current Tank Conditions



Naco Ground Storage Tank Rehab



# Current Tank Conditions



# Onsite Equipment



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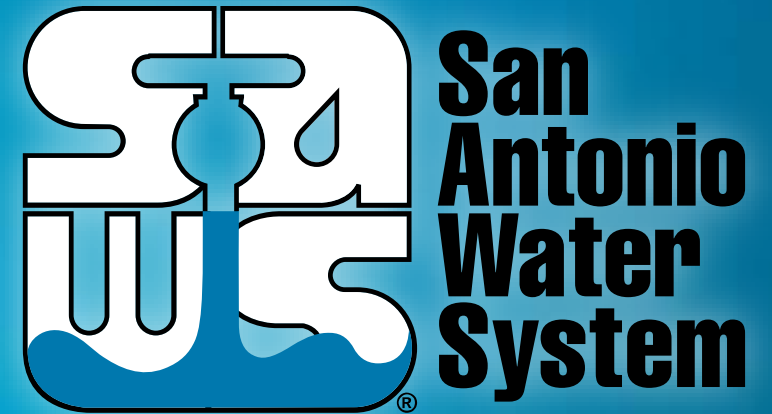
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